## Response to Questions - #3

1. Could you please explain 'On-site Reference Visits'?

A committee of City employees will be visiting other agencies where you have installed software systems based on the references you will provide in the response to RFP.

2. What is your implementation budget?

Please see Response to Questions #2.

3. What is your budget for on-going maintenance (license, hardware)

Please see Response to Questions #2.

4. Do you have a preference for any ERP software?

No.

5. Would you prefer a SaaS solution?

As stated in the RFP "respondents are encouraged to specify an option for Software as a Service (SaaS) or hosted operating environment.

6. We are a green company and generally provide only one printed copy. Would that be a problem?

Yes, RFP specifically requires that they be submitted as stated in the RFP.

No bid proposal will be considered for award unless submitted in the bid format described in this Request For Proposals (RFP). The bid must be fully complete and executed. Bidders shall send ten (10) copies of the completed proposals which will include; nine (9) bound copies and one (1) unbound original with a copy of this RFP attached to the front of each proposal, with appropriate responses included.

Format: Proposal should be 8  $\frac{1}{2}$  x 11 inches, printed two-sided on recycled paper with removable bindings, bound in a single document. Binding can be as simple as a staple. Original and copies may be submitted in one envelope/package.

## **Electronic Copy**

The proposer must also submit on electronic media the following:

- A text-searchable, printable electronic file containing the proposal. The City prefers a PDF or Microsoft Word file. This file's content and layout must be identical to the paper copy, but signatures may be omitted from the electronic copy.
  - The cost worksheet as a Microsoft Excel file."
- 7. We request that the City extend the current due date for two weeks, from November 24, 2014 to December 8, 2014.

It is the consensus of the evaluation committee that we not extend the due date for submittal of the initial proposals.

8. Section 7 Required Information, paragraph F – Utility Billing, question number three requests information regarding time-of-use billing. Please describe the City's process for time-of-use rates for water consumption.

The City of Madera does not currently have that process in place. However, if it were in place, there would be different rates during peak-demand hours and non-peak-demand hours, with higher rates during peak-demand hours. We may never use time-of-use rates, but we would like to know if vendors have such capabilities.

9. Does the City plan to bill for electricity in the future?

No, it does not.

10. Which automatic meter reading system from Sensus does the City currently use?

We use FlexNet AMI for automated meter reading from the meters to the data collectors and then back to the Sensus servers at City Hall. We are currently on version 1.x of their AMI analytics software but will soon be moving to their cloud based Logic software.